



**CUSTOMER REFERRAL
PROGRAM RULES**

XOBBE CUSTOMER REFERRAL PROGRAM RULES

Thank you for your interest in the Xobee Customer Referral Program!

We appreciate your trust and the opportunity to serve more businesses through your referrals.

To ensure clarity and fairness, please review the program terms below.

Program Overview

The Xobee Customer Referral Program rewards existing Xobee customers who refer new businesses that become Xobee clients.

Referrals are eligible for an invoice credit of up to \$1,000 once the referred customer signs a new service agreement and pays their first invoice.

Eligibility

To qualify for a referral credit:

1. The referred business must be a new Xobee customer. Existing or previously active customers are not eligible.
2. The referral must be submitted using the official Xobee Referral Form at (??) xobee.com/customer-referral-program.
3. The new customer's service agreement must be signed within 90 days of the referral submission date.
4. The referred customer must successfully activate service and pay their first invoice in full.

Referral Credit Details

- The referring customer will receive an invoice credit equal to 100% of the Monthly Recurring Revenue (MRR) of the referred sale, up to a maximum of \$1,000.
- The credit will be applied approximately 60 days after the referred customer pays their first invoice.
- Credits can only be applied to active Xobee customer accounts and are non-transferable.
- If the referring customer has multiple eligible referrals, each one will be treated as a separate credit opportunity, up to the \$1,000 per referral cap.

Referral Submission Process

1. Visit ?? xobee.com/customer-referral-program
2. Complete and submit the referral form with your contact information and the details of the business you're referring.
3. A Xobee sales representative will follow up with your referral within three business days.
4. Once your referral becomes a customer and pays their first invoice, your credit will be processed automatically.

Additional Terms and Conditions

- The Xobee Customer Referral Program is available only to current Xobee customers in good standing.
- There is no limit to the number of referrals you can make.
- The program applies only to new business services sold directly by Xobee.
- Xobee reserves the right to verify eligibility, deny referrals that do not meet program requirements, or modify or terminate the program at any time without prior notice.

- Credits have no cash value and cannot be exchanged, transferred, or refunded.
- Program void where prohibited by law.

Questions?

If you have questions about your referral or program eligibility, please contact us at:

referrals@xobee.com

XXX-XXX-XXXX

Thank you for helping other businesses discover the value of Xobee's managed IT, cybersecurity, and cloud solutions. We appreciate your partnership!